

---

# Documents

## Considering the Evidence: Voices from the Slave Trade



By any measure the Atlantic slave trade was an enormous enterprise and enormously significant in modern world history: its geographical scope encompassed four continents, it endured for over four centuries, its victims numbered in the many millions, its commercial operation was complex and highly competitive, and its consequences echo still in both public and private life (see pp. 689–97). The four documents that follow allow us to hear several individual voices from this vast historical process and to sample the evidence available to historians as they seek to understand this tragic chapter of the human story.

### Document 15.1

## The Journey to Slavery

We begin with the voice of an individual victim of the slave trade—Olaudah Equiano. Born in what is now the Igbo-speaking region of Nigeria around 1745, Equiano was seized from his home at the age of eleven and sold into the Atlantic slave trade at the high point of that infamous commerce (see Map 15.4, p. 689). In service to three different owners, his experience as a slave in the Americas was quite unusual. He learned to read and write, traveled extensively as a seaman aboard one of his masters' ships, and was allowed to buy his freedom in 1766. Settling in England, he became a prominent voice in the emerging abolitionist movement of the late eighteenth century and wrote a widely read account of his life, addressed largely to European Christians: "O, ye nominal Christians! Might not an African ask you, Learned you this from your God, who says unto you, Do unto all men as you would men should do unto you?" His book was published in 1789 as abolitionism was gaining wider acceptance.

Despite some controversy about his birthplace and birth date, most historians accept Equiano's autobiography as broadly accurate. Document 15.1 presents Equiano's account of his capture, his journey to the coast, his experience on a slave ship, and his arrival in the Americas. It was a journey forcibly undertaken by millions of others as well.

- How does Equiano describe the kind of slavery he knew in Africa itself? How does it compare with the plantation slavery of the Americas?
- What part did Africans play in the slave trade, according to this account?
- What aspects of the shipboard experience contributed to the slaves' despair?

OLAUDAH EQUIANO

*The Interesting Narrative of the Life  
of Olaudah Equiano*

1789

As we live in a country where nature is prodigal of her favours, our wants are few and easily supplied; of course we have few manufactures. They consist for the most part of calicoes, earthen ware, ornaments, and instruments of war and husbandry. . . . We have also markets, at which I have been frequently with my mother. These are sometimes visited by stout mahogany-coloured men from the south west of us: . . . They generally bring us fire-arms, gunpowder, hats, beads, and dried fish. . . . They always carry slaves through our land; . . . Sometimes indeed we sold slaves to them, but they were only prisoners of war, or such among us as had been convicted of kidnapping or adultery, and some other crimes, which we esteemed heinous. . . .

My father, besides many slaves, had a numerous family, of which seven lived to grow up, including myself and a sister, who was the only daughter. . . . I was trained up from my earliest years in the art of war; my daily exercise was shooting and throwing javelins; and my mother adorned me with emblems, after the manner of our greatest warriors. In this way I grew up till I was turned the age of eleven, when an end was put to my happiness in the following manner. . . .

---

Source: Olaudah Equiano, *The Interesting Narrative of the Life of Olaudah Equiano, or Gustavus Vassa, the African*, vol. 1 (London, 1789), chaps. 1, 2.

One day, when all our people were gone out to their works as usual, and only I and my dear sister were left to mind the house, two men and a woman got over our walls and in a moment seized us both, and, without giving us time to cry out, or make resistance, they stopped our mouths, and ran off with us into the nearest wood. Here they tied our hands, and continued to carry us as far as they could, till night came on. . . . The next morning we left the house, and continued travelling all the day. For a long time we had kept the woods, but at last we came into a road which I believed I knew. I had now some hopes of being delivered; for we had advanced but a little way before I discovered some people at a distance, on which I began to cry out for their assistance: but my cries had no other effect than to make them tie me faster and stop my mouth, and then they put me into a large sack. . . .

The next day proved a day of greater sorrow than I had yet experienced; for my sister and I were then separated, while we lay clasped in each other's arms. It was in vain that we besought them not to part us; she was torn from me, and immediately carried away. . . .

At length, after many days traveling, during which I had often changed masters, I got into the hands of a chieftain, in a very pleasant country. This man had two wives and some children, and they all used me extremely well, and did all they could to

comfort me; particularly the first wife, who was something like my mother. Although I was a great many days journey from my father's house, yet these people spoke exactly the same language with us. . . .

[After about a month], I was again sold. I was now carried to the left of the sun's rising, through many different countries, and a number of large woods. The people I was sold to used to carry me very often, when I was tired, either on their shoulders or on their backs. I saw many convenient well-built sheds along the roads, at proper distances, to accommodate the merchants and travelers, who lay in those buildings along with their wives, who often accompany them; and they always go well armed.

I was again sold, and carried through a number of places, till, after traveling a considerable time, I came to a town called Tinmah, in the most beautiful country I had yet seen in Africa. . . . Their money consisted of little white shells, the size of the finger nail. I was sold here for one hundred and seventy-two of them by a merchant who lived and brought me there. I had been about two or three days at his house, when a wealthy widow, a neighbor of his, came there one evening, and brought with her an only son, a young gentleman about my own age and size. Here they saw me; and, having taken a fancy to me, I was bought of the merchant, and went home with them. . . . The next day I was washed and perfumed, and when meal-time came I was led into the presence of my mistress, and ate and drank before her with her son. This filled me with astonishment; and I could scarce help expressing my surprise that the young gentleman should suffer me, who was bound, to eat with him who was free; and not only so, but that he would not at any time either eat or drink till I had taken first, because I was the eldest, which was agreeable to our custom. Indeed everything here, and all their treatment of me, made me forget that I was a slave. The language of these people resembled ours so nearly, that we understood each other perfectly. . . . In this resemblance to my former happy state I passed about two months; and I now began to think I was to be adopted into the family, and was beginning to be reconciled to my situation, and to forget by degrees my misfortunes when all at once the delusion vanished; for, without the least

previous knowledge, one morning early, while my dear master and companion was still asleep, I was wakened out of my reverie to fresh sorrow, and hurried away. . . .

Thus I continued to travel, sometimes by land, sometimes by water, through different countries and various nations, till, at the end of six or seven months after I had been kidnapped, I arrived at the sea coast. . . . The first object which saluted my eyes when I arrived on the coast was the sea, and a slave ship, which was then riding at anchor, and waiting for its cargo. These filled me with astonishment, which was soon converted into terror when I was carried on board. I was immediately handled and tossed up to see if I were sound by some of the crew; and I was now persuaded that I had gotten into a world of bad spirits, and that they were going to kill me. Their complexions too differing so much from ours, their long hair, and the language they spoke. . . . united to confirm me in this belief. . . . When I looked round the ship too and saw a large furnace or copper boiling, and a multitude of black people of every description chained together, every one of their countenances expressing dejection and sorrow, I no longer doubted of my fate; and quite overpowered with horror and anguish, I fell motionless on the deck and fainted. . . .

I was soon put down under the decks, and there I received such a salutation in my nostrils as I had never experienced in my life: so that, with the loathsomeness of the stench and crying together, I became so sick and low that I was not able to eat, nor had I the least desire to taste anything. I now wished for the last friend, death, to relieve me; but soon, to my grief, two of the white men offered me eatables; and on my refusing to eat, one of them held me fast by the hands, and laid me across I think the windlass and tied my feet, while the other flogged me severely. . . .

I had never seen among any people such instances of brutal cruelty; and this not only shewn towards us blacks, but also to some of the whites themselves. One white man in particular I saw, when we were permitted to be on deck, flogged so unmercifully with a large rope near the foremast that he died in consequence of it; and they tossed him over the side as they would have done a brute. . . .

The closeness of the place, and the heat of the climate, added to the number in the ship, which was so crowded that each had scarcely room to turn himself, almost suffocated us. This produced copious perspirations, so that the air soon became unfit for respiration, from a variety of loathsome smells, and brought on a sickness among the slaves, of which many died, thus falling victims to the improvident avarice, as I may call it, of their purchasers. This wretched situation was again aggravated by the galling of the chains, now become insupportable; and the filth of the necessary tubs, into which the children often fell, and were almost suffocated. The shrieks of the women, and the groans of the dying, rendered the whole a scene of horror almost inconceivable. . . .

At last we came in sight of the island of Barbados, at which the whites on board gave a

great shout, and made many signs of joy to us. . . . Many merchants and planters now came on board, though it was in the evening. They put us in separate parcels, and examined us attentively. They also made us jump, and pointed to the land, signifying we were to go there. We thought by this we should be eaten by those ugly men, as they appeared to us; . . . at last the white people got some old slaves from the land to pacify us. They told us we were not to be eaten, but to work, and were soon to go on land, where we should see many of our country people. This report eased us much; and sure enough, soon after we were landed, there came to us Africans of all languages. We were conducted immediately to the merchant's yard, where we were all pent up together like so many sheep in a fold, without regard to sex or age.

## Document 15.2

### The Business of the Slave Trade

For its African victims like Equiano, the slave trade was a horror beyond their imagination; for kings and merchants—both European and African—it was a business. Document 15.2 shows how that business was conducted. It comes from the journal of an English merchant, Thomas Phillips, who undertook a voyage to the kingdom of Whydah in what is now the West African country of Benin in 1693–1694.

- How would you describe the economic transactions described in the document? To what extent were they conducted between equal parties? Who, if anyone, held the upper hand in these dealings?
- What obstacles did European merchants confront in negotiating with African authorities?
- How might an African merchant have described the same transaction? How might Equiano describe it?
- Notice the outcomes of Phillips's voyage to Barbados in the last two paragraphs. What does this tell you about European preferences for slaves, about the Middle Passage, and about the profitability of the enterprise?

THOMAS PHILLIPS

*A Journal of a Voyage Made  
in the Hannibal of London*

1694

As soon as the king understood of our landing, he sent two of his cappasheirs, or noblemen, to compliment us at our factory, where we design'd to continue that night, and pay our [respects] to his majesty next day... whereupon he sent two more of his grandees to invite us there that night, saying he waited for us, and that all former captains used to attend him the first night: whereupon being unwilling to infringe the custom, or give his majesty any offence, we took our hammocks, and Mr. Peirson, myself, Capt. Clay, our surgeons, pursers, and about 12 men, arm'd for our guard, were carry'd to the king's town, which contains about 50 houses...

We returned him thanks by his interpreter, and assur'd him how great affection our masters, the royal African company of England, bore to him, for his civility and fair and just dealings with their captains; and that notwithstanding there were many other places, more plenty of negro slaves that begg'd their custom, yet they had rejected all the advantageous offers made them out of their good will to him, and therefore had sent us to trade with him, to support his country with necessaries, and that we hop'd he would endeavour to continue their favour by his kind usage and fair dealing with us in our trade, that we may have our slaves with all expedition... He answer'd that we should be fairly dealt with, and not impos'd upon; But he did not prove as good as his word... so after having examin'd us about our cargoe, what sort of goods we had, and what quantity of slaves we wanted, etc., we took our leaves and return'd to the factory...

According to promise we attended his majesty with samples of our goods, and made our agree-

ment about the prices, tho' not without much difficulty;... next day we paid our customs to the king and cappasheirs, ... then the bell was order'd to go about to give notice to all people to bring their slaves to the trunk to sell us...

Capt. Clay and I had agreed to go to the trunk to buy the slaves by turns, each his day, that we might have no distractions or disagreement in our trade, as often happens when there are here more ships than one, and... their disagreements create animosities, underminings, and out-bidding each other, whereby they enhance the prices to their general loss and detriment, the blacks well knowing how to make the best use of such opportunities, and as we found make it their business, and endeavour to create and foment misunderstandings and jealousies between commanders, it turning to their great account in the disposal of their slaves.

When we were at the trunk, the king's slaves, if he had any, were the first offer'd to sale, ... and we must not refuse them, tho' as I observ'd they were generally the worst slaves in the trunk, and we paid more for them than any others, which we could not remedy, it being one of his majesty's perogatives: then the cappasheirs each brought out his slaves according to his degree and quality, the greatest first, etc. and our surgeon examin'd them well in all kinds, to see that they were sound wind and limb, making them jump, stretch out their arms swiftly, looking in their mouths to judge of their age; for the cappasheirs are so cunning, that they shave them all close before we see them, so that let them be never so old we can see no grey hairs in their heads or beards; and then having liquor'd them well and sleek with palm oil, 'tis no easy matter to know an old one from a middle-age one...

When we had selected from the rest such as we liked, we agreed in what goods to pay for them, the prices being already stated before the king, how much of each sort of merchandize we were to give for a

---

Source: Thomas Phillips, "A Journal of a Voyage Made in the Hannibal of London in 1694," in *Documents Illustrative of the History of the Slave Trade to America*, edited by Elizabeth Donnan (Washington DC: Carnegie Institute, 1930), 399–405, 408, 410.

man, woman, and child, which gave us much ease, and saved abundance of disputes and wranglings. . . . [T]hen we mark'd the slaves we had bought in the breast, or shoulder, with a hot iron, having the letter of the ship's name on it, the place being before anointed with a little palm oil, which caus'd but little pain, the mark being usually well in four or five days, appearing very plain and white after. . . .

After we are come to an agreement for the prices of our slaves, . . . we are oblig'd to pay our customs to the king and cappasheirs for leave to trade, protection and justice; which for every ship are as follow, *viz.*

To the king six slaves value in cowries, or what other goods we can perswade him to take, but cowries are most esteem'd and desir'd; all which are measur'd in his presence, and he would wrangle with us stoutly about heaping up the measure.

To the cappasheirs in all two slaves value, as above. . . .

The best goods to purchase slaves here are cowries, the smaller the more esteem'd. . . .

The next in demand are brass neptunes or basons, very large, thin, and flat; for after they have bought them they cut them in pieces to make. . . . bracelets, and collars for their arms legs and necks. . . .

[I]f they can discover that you have good store of cowries and brass aboard, then no other goods will serve their turn, till they have got as much as you have; and after, for the rest of the goods they will be indifferent, and make you come to their own terms,

or else lie a long time for your slaves, so that those you have on board are dying while you are buying others ashore; therefore every man that comes here, ought to be very cautious in making his report to the king at first, of what sorts and quantities of goods he has, and be sure to say his cargo consists mostly in iron, coral, rangoes, chints, etc. so that he may dispose of those goods as soon as he can, and at last his cowries and brass will bring him slaves as fast as he can buy them; but this is to be understood of a single ship: or more, if the captains agree, which seldom happens; for where there are divers ships, and of separate interests, about buying the same commodity they commonly undermine, betray, and out-bid one the other; and the Guiney commanders words and promises are the least to be depended upon of any I know use the sea; for they would deceive their fathers in their trade if they could. . . .

Having bought my compliment of 700 slaves, *viz.* 480 men and 220 women, and finish'd all my business at Whidaw, I took my leave of the old king, and his cappasheirs, and parted, with many affectionate expressions on both sides, being forced to promise him that I would return again the next year, with several things he desired me to bring him from England; and having sign'd bills of lading. . . . for the negroes aboard, I set sail the 27th of July in the morning. . . .

I deliver'd alive at Barbadoes to the company's factors 372, which being sold, came out at about nineteen pounds per head.

### Document 15.3

## The Slave Trade and the Kingdom of Kongo

While African elites often eagerly facilitated the traffic in slaves and benefited from doing so, in one well-known case, quite early in the slave trade era, an African ruler sought to curtail it. This occurred in the kingdom of Kongo, in what is now Angola (see Map 15.4, p. 689). That state had welcomed Portuguese traders as early as the 1480s, as its rulers imagined that an alliance with Portugal could strengthen their regime. The royal family converted to Christianity and encouraged the importation of European guns, cattle, and horses. Several Kongolese were sent to Portugal for education, while Portuguese priests, artisans, merchants,

and soldiers found a place in the kingdom. None of this worked as planned, however, and by the early sixteenth century, Kongo was in disarray and the authority of its ruler greatly undermined. This was the context in which its monarch Nzinga Mbemba, whose Christian name was Affonso I, wrote a series of letters to King Jao of Portugal in 1526, two of which are presented here.

- According to King Affonso, how had the Portuguese connection in general and the slave trade in particular transformed his state?
- How did the operation of the slave trade in Kongo differ from that of Whydah as described in Document 15.2? How did the rulers of these two states differ in their relationship to Europeans?
- To what extent did Affonso seek the end of the slave trade? What was the basis for his opposition to it? Do you think he was opposed to slavery itself?
- What did Affonso seek from Portugal? What kind of relationship did he envisage with the Portuguese?

#### KING AFFONSO I

### *Letters to King Jao of Portugal*

1526

Sir, Your Highness [of Portugal] should know how our Kingdom is being lost in so many ways that it is convenient to provide for the necessary remedy, since this is caused by the excessive freedom given by your factors and officials to the men and merchants who are allowed to come to this Kingdom to set up shops with goods and many things which have been prohibited by us, and which they spread throughout our Kingdoms and Domains in such an abundance that many of our vassals, whom we had in obedience, do not comply because they have the things in greater abundance than we ourselves; and it was with these things that we had them content and subjected under our vassalage and jurisdiction, so it is doing a great harm not only to the service of God, but to the security and peace of our Kingdoms and State as well.

---

Source: Basil Davidson, *The African Past* (Boston: Little Brown, 1964), 191–94.

And we cannot reckon how great the damage is, since the mentioned merchants are taking every day our natives, sons of the land and the sons of our noblemen and vassals and our relatives, because the thieves and men of bad conscience grab them wishing to have the things and wares of this Kingdom which they are ambitious of; they grab them and get them to be sold; and so great, Sir, is the corruption and licentiousness that our country is being completely depopulated, and Your Highness should not agree with this nor accept it as in your service. And to avoid it we need from those [your] Kingdoms no more than some priests and a few people to teach in schools, and no other goods except wine and flour for the holy sacrament. That is why we beg of Your Highness to help and assist us in this matter, commanding your factors that they should not send here either merchants or wares, because it is *our will that in these Kingdoms there should not be any trade of slaves nor outlet for them*. Concerning what is referred

above, again we beg of Your Highness to agree with it, since otherwise we cannot remedy such an obvious damage. Pray Our Lord in His mercy to have Your Highness under His guard and let you do for ever the things of His service. I kiss your hands many times.

At our town of Congo, written on the sixth day of July.

João Teixeira did it in 1526.

The King, Dom Affonso.

[On the back of this letter the following can be read:

To the most powerful and excellent prince Dom João, King our Brother.]

Moreover, Sir, in our Kingdoms there is another great inconvenience which is of little service to God, and this is that many of our people, keenly desirous as they are of the wares and things of your Kingdoms, which are brought here by your people, and in order to satisfy their voracious appetite, seize many of our people, freed and exempt men; and very often it happens that they kidnap even noblemen and the sons of noblemen, and our relatives, and take them to be sold to the white men who are in our Kingdoms; and for this purpose they have concealed them; and others are brought during the night so that they might not be recognized.

And as soon as they are taken by the white men they are immediately ironed and branded with fire, and when they are carried to be embarked, if they are caught by our guards' men the whites allege that they have bought them but they cannot say from whom, so that it is our duty to do justice and to restore to the freemen their freedom, but it cannot be done if your subjects feel offended, as they claim to be.

And to avoid such a great evil we passed a law so that any white man living in our Kingdoms and wanting to purchase goods in any way should first inform three of our noblemen and officials of our court whom we rely upon in this matter, and these are Dom Pedro Manipanaza and Dom Manuel Manissaba, our chief usher, and Gonçalo Pires our chief freighter, who should investigate if the men-

tioned goods are captives or free men, and if cleared by them there will be no further doubt nor embargo for them to be taken and embarked. But if the white men do not comply with it they will lose the aforementioned goods. And if we do them this favor and concession it is for the part Your Highness has in it, since we know that it is in your service too that these goods are taken from our Kingdom, otherwise we should not consent to this....

Sir, Your Highness has been kind enough to write to us saying that we should ask in our letters for anything we need, and that we shall be provided with everything, and as the peace and the health of our Kingdom depend on us, and as there are among us old folks and people who have lived for many days, it happens that we have continuously many and different diseases which put us very often in such a weakness that we reach almost the last extreme; and the same happens to our children, relatives, and natives owing to the lack in this country of physicians and surgeons who might know how to cure properly such diseases. And as we have got neither dispensaries nor drugs which might help us in this forlornness, many of those who had been already confirmed and instructed in the holy faith of Our Lord Jesus Christ perish and die; and the rest of the people in their majority cure themselves with herbs and breads and other ancient methods, so that they put all their faith in the mentioned herbs and ceremonies if they live, and believe that they are saved if they die; and this is not much in the service of God.

And to avoid such a great error and inconvenience, since it is from God in the first place and then from your Kingdoms and from Your Highness that all the goods and drugs and medicines have come to save us, we beg of you to be agreeable and kind enough to send us two physicians and two apothecaries and one surgeon, so that they may come with their drug-stores and all the necessary things to stay in our kingdoms, because we are in extreme need of them all and each of them. We shall do them all good and shall benefit them by all means, since they are sent by Your Highness, whom we thank for your work in their coming. We beg of Your Highness as a great favor to do this for us, because besides being good in itself it is in the service of God as we have said above.



## Document 15.4

## The Slave Trade and the Kingdom of Asante

Elsewhere in Africa, the slave trade did not have such politically destabilizing effects as it did in Kongo. In the region known as the Gold Coast (now the modern state of Ghana), the kingdom of Asante arose in the eighteenth century, occupying perhaps 100,000 square miles and incorporating some 3 million people (see Map 15.4, p. 689). It was a powerful conquest state, heavily invested in the slave trade, from which much of its wealth derived. Many slaves from its wars of expansion and from the tribute of its subject people were funneled into Atlantic commerce, while still others were used as labor in the gold mines and on the plantations within Asante itself. No wonder, then, that the ruler (or Asantehene) Osei Bonsu was dismayed in the early nineteenth century when, in reaction to the expanding abolitionist movement, the British stopped buying slaves. A conversation between Osei Bonsu and a British diplomat in 1820 highlights the role of the slave trade in Asante and in the thinking of its monarch.

- How did Osei Bonsu understand the slave trade and its significance for his kingdom?
- Some scholars have argued that the slave trade increased the incidence of warfare in West Africa as various states deliberately sought captives whom they could exchange for desired goods from Europe. How might Osei Bonsu respond to that idea? What was his understanding of the relationship between war and the slave trade?
- In what ways did Osei Bonsu compare Muslim traders from the north with European merchants from the sea?

OSEI BONSU

*Conversation with Joseph Dupuis*

1820

Now," said the king, after a pause, "I have another palaver, and you must help me to talk it. A long time ago the great king [of England] liked plenty of trade, more than now; then many ships came, and they bought ivory, gold, and slaves; but now he will not let the ships come as before, and the people buy

gold and ivory only. This is what I have in my head, so now tell me truly, like a friend, why does the king do so?" "His majesty's question," I replied, "was connected with a great palaver, which my instructions did not authorise me to discuss. I had nothing to say regarding the slave trade." "I know that too," retorted the king; "because, if my master liked that trade, you would have told me so before. I only want to hear what you think as a friend: this is not like

Source: Osei Bonsu, *The Slave Trade and the Kingdom of Asante* (London: Henry Colburn, 1824), 162–64.

the other palavers.” I was confessedly at a loss for an argument that might pass as a satisfactory reason, and the sequel proved that my doubts were not groundless. The king did not deem it plausible, that this obnoxious traffic should have been abolished from motives of humanity alone; neither would he admit that it lessened the number either of domestic or foreign wars.

Taking up one of my observations, he remarked, “[T]he white men who go to council with your master, and pray to the great God for him, do not understand my country, or they would not say the slave trade was bad. But if they think it bad now, why did they think it good before. Is not your law an old law, the same as the Crammo<sup>o</sup> law? Do you not both serve the same God, only you have different fashions and customs? Crammos are strong people in fetische,<sup>o</sup> and they say the law is good, because the great God made the book [Quran]; so they buy slaves, and teach them good things, which they knew not before. This makes every body love the Crammos, and they go every where up and down, and the people give them food when they want it. Then these men come all the way from the great water [Niger River], and from Manding, and Dagomba, and Killinga; they stop and trade for slaves, and then go home. If the great king would like to restore this trade, it would be good for the white men and for me too, because Ashantee is a country for war, and the people are strong; so if you talk that palaver for me properly, in the white country, if you go there, I will give you plenty of gold, and I will make you richer than all the white men.”

---

<sup>o</sup>**Crammo:** Muslim.

<sup>o</sup>**fetische:** magical powers.

I urged the impossibility of the king's request, promising, however, to record his sentiments faithfully. “Well then,” said the king, “you must put down in my master's book all I shall say, and then he will look to it, now he is my friend. And when he sees what is true, he will surely restore that trade. I cannot make war to catch slaves in the bush, like a thief. My ancestors never did so. But if I fight a king, and kill him when he is insolent, then certainly I must have his gold, and his slaves, and the people are mine too. Do not the white kings act like this? Because I hear the old men say, that before I conquered Fantee and killed the Braffoes and the kings, that white men came in great ships, and fought and killed many people; and then they took the gold and slaves to the white country: and sometimes they fought together. That is all the same as these black countries. The great God and the fetische made war for strong men every where, because then they can pay plenty of gold and proper sacrifice. When I fought Gaman, I did not make war for slaves, but because Dinkera (the king) sent me an arrogant message and killed my people, and refused to pay me gold as his father did. Then my fetische made me strong like my ancestors, and I killed Dinkera, and took his gold, and brought more than 20,000 slaves to Coomassy. Some of these people being bad men, I washed my stool in their blood for the fetische. But then some were good people, and these I sold or gave to my captains: many, moreover, died, because this country does not grow too much corn like Sarem, and what can I do? Unless I kill or sell them, they will grow strong and kill my people. Now you must tell my master that these slaves can work for him, and if he wants 10,000 he can have them. And if he wants fine handsome girls and women to give his captains, I can send him great numbers.”

## Using the Evidence: Voices from the Slave Trade

1. **Highlighting differences:** What different experiences of the slave trade are reflected in these documents? How can you account for those differences?
2. **Noticing what's missing:** What perspectives are missing that might add other dimensions to our understanding of this commerce in people?
3. **Integrating documents and the text narrative:** In what ways do these documents support, illustrate, or contradict this chapter's narrative discussion of the slave trade?
4. **Assessing historical responsibility:** What light do these documents shed on the much-debated question about who should be held responsible for the tragedy of the Atlantic slave trade?

---

# Visual Sources

## Considering the Evidence: Exchange and Status in the Early Modern World



In many cultures across many centuries, the possession of scarce foreign goods has served not only to meet practical needs and desires but also to convey status. For centuries Chinese silk signified rank, position, or prestige across much of Eurasia. Pepper and other spices from South and Southeast Asia likewise appealed to elite Romans and Chinese, eager to demonstrate their elevated position in society. In the late twentieth century, American blue jeans were much in demand among Soviet young people who sought to display their independence from an oppressive communist regime, while Americans who could afford a German Porsche or an Italian Ferrari acquired an image of sophistication or glamour, setting them apart from others.

As global commerce expanded in the early modern era, so too did the exchange of foods, fashions, finery, and more. Already in 1500, according to a recent study, “it would be possible for a person in the Persian Gulf to wear cotton cloth from India while eating a bowl of rice also from India while sitting under a roof made of timber imported from East Africa. As he finished the rice he would see a Chinese character—the bowl itself came from China.”<sup>31</sup> In the centuries that followed, growing numbers of people all across the world, particularly in elite social circles, had access to luxury goods from far away with which they could display, and perhaps enhance, their status. Some of these goods—sugar, pepper, tobacco, tea, and Indian cotton textiles, for example—gradually dropped in price, becoming more widely available. The images that follow illustrate this relationship between global trade and the display of status during the several centuries after 1500.

More than the peoples of other major civilizations, Europeans in the early modern era embraced the goods of the world. They had long been fascinated by and impressed with the wealth and splendor of Asia, which Marco Polo had described in the early fourteenth century after returning from his famous sojourn in China. Now in the early modern era, Western Europe was increasingly at the hub of a growing network of global commerce with access to products from around the world. Tea, porcelain, and silk from China; cotton textiles and spices from India and Southeast Asia; sugar, chocolate, and tobacco

from the Americas; coffee from the Middle East—all of this and much more flooded into Europe. By the eighteenth century, a fascination for things Chinese had seized the elite classes of Europe—Chinese textiles, porcelains, tea, wallpaper, furniture, gardens, and artistic styles. The son of King George II of England built a “Mandarin yacht” resembling a Chinese pleasure boat to sail on a large artificial lake near London.

Visual Source 15.1, which shows a German painting from the early eighteenth century, illustrates the growing popularity of tea as a beverage of choice in Europe. Long popular in China and Japan, tea made its entry in Europe in the sixteenth century aboard Portuguese ships. Initially, it was extremely expensive and limited to the very wealthy, but the price dropped as the supply increased, and by the eighteenth century, it was widely consumed in Europe. Chinese teacups without handles also became popular and arrived via European merchant vessels packed in tea or rice. Like many other porcelains, these teacups had been created by Chinese artisans specifically for a European market. Those sitting on the table in front of the painting were manufactured in China between 1662 and 1722. Notice the practice of pouring the tea into the saucer to cool it.

- What foreign trade items can you identify in this painting?
- Note the European house on the teacup at the bottom left. What does this indicate about Chinese willingness to cater to the tastes of European customers?
- From what social class do you think the woman in the image comes?
- How might you explain the great European interest in Chinese products and styles during the eighteenth century? Why might their possession have suggested status?

Like tea from China and coffee from Ethiopia, chocolate from Mesoamerica also became an elite beverage and an indicator of high status in Europe during the early modern era. It was the Olmecs, the Maya, and the Aztecs who first discovered how to process the seeds of the cacao tree into a chocolate drink. After the Spanish conquest of the Aztec Empire, that drink was introduced into Spain, where it became highly fashionable in court and aristocratic circles. And from Spain it spread to much of the rest of Europe, also limited to the elite social classes, who could afford to purchase this expensive import. Not until the Industrial Revolution made it possible to produce solid chocolate candy for mass consumption did this Mesoamerican acquisition become more widely available. Unlike tobacco and coffee, however, chocolate did not take hold in the Islamic world or China until more recent times.

A part of the larger Columbian exchange, chocolate in Europe lost the religious or ritual associations with which the Aztecs had invested it, becoming a medicine, sometimes an aphrodisiac, and in general a recreational beverage.



Visual Source 15.1 Tea and Porcelain in Europe (Erich Lessing/Art Resource, NY)

age. Cortés, the Spanish conqueror of the Aztecs, described chocolate as “the divine drink which builds up resistance and fights fatigue. A cup of this precious drink permits a man to walk for a whole day without food.”<sup>32</sup> After some debate, the Church approved it as a nutritional substitute during times of fasting, when taking solid food was forbidden. Europeans also innovated with the beverage, adding sugar, cinnamon, and other spices, and later milk. With ingredients from the Americas and Asia, some of them produced by African slave labor, chocolate illustrated the process by which Europe was becoming the center of an emerging world economy.

Visual Source 15.2, a painted tile panel from the early eighteenth century, shows a *chocolatada*, or “chocolate party,” in Valencia, Spain. Notice the saucer, or *mancerina*, also a European innovation for drinking chocolate without spilling it.



**Visual Source 15.2** A Chocolate Party in Spain (Courtesy Museu de Ceràmica, Barcelona. Photo: Guillem Fernandez-Huerta)

- What marks this event as an upper-class occasion?
- What steps in the preparation of the chocolate drink can you observe in the image?
- Why do you think Europeans embraced a practice of people they regarded as uncivilized, bloodthirsty, and savage? What does this suggest about the process of cultural borrowing?

Europeans, of course, were not the only people to embrace foreign tastes newly available in the early modern era. Tobacco and coffee, like tea, soon found a growing range of consumers all across Eurasia. Originating in the Americas, tobacco smoking spread quickly to Europe and Asia. Well before 1700 it had become perhaps the first global recreation. In the Ottoman Empire, as elsewhere, it provoked strenuous opposition on the grounds that it was an intoxicant, like wine, and was associated with unwholesome and promiscuous behavior. It was also associated with coffee, which had entered the Ottoman

Empire in the sixteenth century from its place of origin in Ethiopia and Yemen. Coffee too encountered considerable opposition, partly because it was consumed in the new social arena of the coffeehouse. To moralists and other critics, the coffeehouse was a “refuge of Satan,” which drew people away from the mosques even as it drew together all different classes. Authorities suspected that coffeehouses were places of political intrigue. None of this stopped the spread of either tobacco or coffee, and the coffeehouse, in the Ottoman Empire and in Europe, came to embody a new “public culture of fun” as it wore away at earlier religious restrictions on the enjoyment of life.<sup>33</sup>

Visual Source 15.3 is a sixteenth-century miniature painting depicting a Turkish coffeehouse in the Ottoman Empire.

- What activities can you identify in the painting?
- Would you read this painting as critical of the coffeehouse, as celebrating it, or as a neutral description? Notice that the musicians and those playing board games at the bottom were engaged in activities considered rather disreputable. How would you describe the general demeanor of the men in the coffeehouse?
- Notice the cups that the patrons are using and those stacked in the upper right. Do they look similar to those shown in Visual Source 15.1? Certainly Ottoman elites by the sixteenth century preferred Chinese porcelain to that manufactured within their own empire.<sup>34</sup>

The emerging colonial societies of Spanish and Portuguese America gave rise to a wide variety of recognized mixed-race groups known as *castas*, or “castes,” and defined in terms of the precise mixture of Native American, European, and African ancestry that an individual possessed. While this system slotted people into a hierarchical social order defined by race and heritage, it did allow for some social mobility. If individuals managed to acquire some education, land, or money, they might gain in social prestige and even pass as members of a more highly favored category (see pp. 636–37). Adopting the dress and lifestyle of higher-ranking groups could facilitate this process.

Visual Source 15.4 shows a woman of Indian ancestry and a man of African/Indian descent as well as their child, who is categorized as a *loba*, or “wolf.” It comes from a series of “casta paintings” created in eighteenth-century Mexico by the well-known Zapotec artist Miguel Cabrera to depict some eighteen or more mixed-race couples and their children, each with a distinct designation. The woman in this image is wearing a lovely *huipil*, a traditional Maya tunic or blouse, while the man is dressed in a European-style waistcoat, vest, and lace shirt as well as a black tricornered hat, widely popular in Europe during the seventeenth and eighteenth centuries. The popularity of such paintings reflected both a Spanish fascination with race and a more general European interest in classification, which was characteristic of eighteenth-century scientific thinking.





**Visual Source 15.3** An Ottoman Coffeehouse (Chester Beatty Library, Dublin, Ms 439, folio 9)



**Visual Source 15.4** Clothing and Status in Colonial Mexico (Oronoz)

- What indications of status ambition or upward mobility can you identify in this image? Keep in mind that status here is associated with race and gender as well as the possession of foreign products.
- Why do you think the woman is shown in more traditional costume, while the man is portrayed in European dress?
- Notice the porcelain items at the bottom right. Where might they have come from?
- In what cultural tradition do you think this couple raised their daughter? What problems might they have experienced in the process?

As West Africa became integrated into a European-centered Atlantic economy via the slave trade, its peoples gained access to a variety of goods and products from around the world: corn and tobacco from the Americas; metal goods, alcohol, textiles, decorative items, and gunpowder weapons from Europe; cowrie shells (used for money) and Indian cotton textiles from Asia. Many of these items were economically or militarily valuable, and some of them were also useful for purposes of display.



**Visual Source 15.5** Procession and Display in the Kingdom of Dahomey (Private Collection/The Stapleton Collection/The Bridgeman Art Library)

Visual Source 15.5, an illustration entitled “Public Procession of the King’s Women,” is taken from a book by a British official stationed in West Africa during the late eighteenth century. It shows an elaborate ceremony in the kingdom of Dahomey, held in the presence of its powerful monarch. Several Europeans, perhaps slave merchants or officials, are depicted as guests of the king sitting behind the table in the bottom left. At the time, Dahomey was heavily involved in the slave trade, while keeping it under strict royal control (see pp. 695–97).

- What material evidence of international trade can you find in this image?
- What do you imagine was the purpose of this procession?
- Why might the women be clad in European-style dresses?

---

## Using the Evidence: Exchange and Status in the Early Modern World

1. **Analyzing the display of status:** In what different ways did the possession of foreign objects convey status in the early modern world? Toward whom were these various claims of status directed? Notice the difference between the display of status in public and private settings.
2. **Noticing gender differences:** In what ways are men and women portrayed in these visual sources? Why might women be absent in Visual Sources 15.2 and 15.3?
3. **Exploring the functions of trade:** How might you use these visual sources to support the idea that “trade served more than economic needs”?
4. **Raising questions about cultural borrowing:** What issues about cross-cultural borrowing do these visual sources suggest?
5. **Evaluating images as evidence:** What are the strengths and limitations of visual sources as a means of understanding the relationship of trade and status in the early modern era? What other kinds of sources would be useful for pursuing this theme?